



Dear Travel Partners,

Greetings from Vietnam!

I am Dent – Founder of Footsteps Indochina Travel. I am delighted to extend my warm greetings from Vietnam. I am writing to personally invite you to come and explore our breathtaking country.

As a leading Tour Operator, Footsteps Indochina Travel has over 10 years of experience in catering to the needs of numerous tourists from various countries.

During Vietnam familiarisation trip, you will witness stunning landscapes and have the opportunity to interact with our friendly locals. Moreover, you will create memories that will last a lifetime by indulging in our local cuisine that is renowned for pleasing all of your senses.

Thank you for considering our services, and we look forward to welcoming you!

Best regards,

**Dent Tran**



## 12 DAYS CLASSIC VIETNAM

**Travel Dates:**

- 10th – 22th September, 2023
- 10th – 22th October, 2023
- 10th – 22th November, 2023
- 10th – 22th December, 2023

### TRIP OVERVIEW

DAYS	ITINERARY	MEALS
Day 1	HANOI ARRIVAL	
Day 2	HANOI HISTORY & CULTURAL TALES	B
Day 3	HANOI TO HALONG BAY	B, L, D
Day 4	HALONG BAY BACK TO HANOI, fly TO HUE	B, BR
Day 5	HUE CITY TOUR	B

Day 6	HUE, DRIVE TO HOI AN	B
Day 7	HOI AN AT FREE DAY	B
Day 8	HOIAN - SAIGON & CU CHI TUNNELS / VN 117 DADSGN 1030 1155	B
Day 9	SAIGON CITY & FOOD TOUR	B, D
Day 10	SAIGON - MEKONG DELTA (CAI BE & CAN THO)	B, L
Day 11	CAN THO, BACK TO SAIGON	B
Day 12	SAIGON DEPARTURE	B

## DETAILS OF ITINERARY

DAYS	ITINERARY
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### Day 1 HANOI ARRIVAL

Arrive in Hanoi and transfer to your hotel. The rest of the day is at your leisure. Overnight in Hanoi.



### Day 2 HANOI HISTORY & CULTURAL TALES (B)

Breakfast at hotel. **At 8:30 am.** Guide pick up at hotel, start the tour by visiting **Ho Chi Minh Mausoleum (\*)** - outside. Enjoy the architectural and historical aspects of Uncle Ho's final resting-palace. Then we visit **House on Stilts** where he used to live in the past. Lying to one side of the Mausoleum is the **One Pillar Pagoda**, built by King Ly Thai To in 1049 the structure has become an important symbol for the people of Hanoi. We continue to visit the **Literature Temple** – Vietnam's first university constructed in 1070, Its gardens and well-preserved architecture offer a relaxing glimpse into Vietnam's past. Have lunch (by own) at local restaurant. After lunch, we visit **Ethnology Museum, Hoan Kiem Lake, Ngoc Son Temple** and finish the tour by enjoy **45 minutes cyclo tour** around Hanoi Old Quater. Overnight in Hanoi.



**Day 3 HANOI TO HALONG BAY (B, L, D)**

After breakfast at hotel, transfer to Ha Long Bay, which is about 160 km or 3.5-hour drive away. On the way, you will stop for refreshments, and upon arriving in Halong City, you will take a tender transfer to your junk and set sail through the bay while lunch is served. As you cruise the magical bay, you will notice thousands of sculpted limestone islands rising from the waves like dragons' teeth. Later in the afternoon, you'll visit a fishing village with the opportunity to interact with fishermen who have been living in the bay for almost three generations. Back on board, you'll enjoy cocktails or a cooking class while watching the sunset, and later you can unwind at a restaurant with a lavish dinner. To end the day, you can enjoy some evening activities such as movie night, board games, or a beauty treatment, before an overnight stay on the cruise in Halong Bay.



**Day 4 HALONG BAY BACK TO HANOI, fly TO HUE (B, BR)**

In the morning, refresh your body and mind with a Tai Chi exercise on the sundeck at the break of dawn. Have tea and coffee onboard and continue exploring Ha Long Bay sailing across its 2000 islets and visiting some of its major highlights. Normally, check out at 10:30, have brunch while cruising back

to shore. Disembark at 12:00 AM to transfer to Hanoi airport for the flight to Hue. Upon arrival, pick up by guide and transfer to hotel. Overnight in Hue



**Day 5**

**HUE CITY TOUR (B)**

Enjoy a boat trip on the romantic Perfume River which runs through the city itself. The river winds down from the mountains and passes by several forests, bringing in the fragrance of tropical flora on its path and is therefore how it derived its name. Afterwards visit Thien Mu Pagoda, the symbol of Hue city and its most famous and then take the short journey to visit the tomb of King Minh Mang who was the second ruler of the Nguyen Dynasty. Created in the 19th century, the Imperial City was modelled on the Forbidden City in Beijing and contains many palaces and temples inside its giant walls. Many of the buildings have been damaged by war over the years and are now being restored to their former glory, spend time wandering through the citadel followed by the Dong Ba market. Overnight in Hue



**Day 6**

**HUE, DRIVE TO HOI AN (B)**

Drive along the coast and via mountain passes to Hoi An with a stop en route at the photogenic village of Lang Co. Upon arrival in Hoi An, pay a visit to one of Hoi An's famous lantern workshops and learn how to make one yourself before setting out on a walking tour to explore this World Heritage Site.

Highlights include an ancient merchant house, the **Phuc Kien Assembly Hall**, the 400-year-old **Japanese Covered Bridge** and the vibrant riverside market. Overnight in Hoi An.



**Day 7**

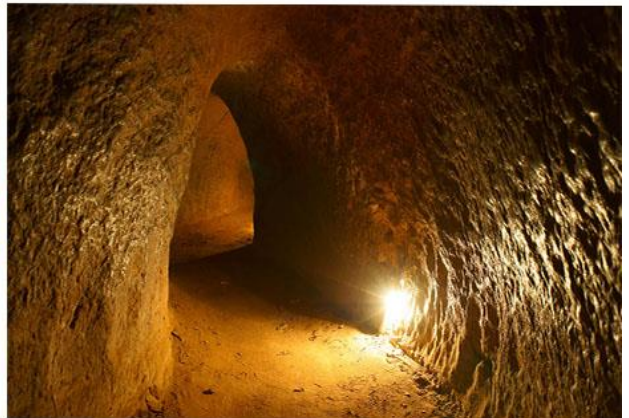
**HOI AN AT FREE DAY (B)**

Breakfast at hotel and you will have free time to enjoy Hoi An. Overnight in Hoi An

**Day 8**

**HOIAN - SAIGON & CU CHI TUNNELS / VN 117 DADSGN 1030 1155 (B)**

Breakfast at hotel. 9:15 driver pick up and transfer to Danang airport for flight to Saigon. 11:55, guide pick up in Saigon, have lunch at local restaurant. Then drive to Cu Chi Tunnels. We then spend time exploring the maze of tunnels including innumerable trap doors, storage facilities, weapons factories, field hospitals, command centers and kitchens. These tunnels consisted of many 'moving parts' making them a livable structure for long periods of time. 16:00 We then drive back to Saigon and end the Cu Chi Tunnels tour. Check in hotel, free time for rest. Overnight in Saigon.



**Day 9**

**SAIGON CITY & FOOD TOUR (B, D)**

Breakfast at hotel. **8:30 am**, we start this day tour by a visit to **The Reunification Palace**. This is one of

the most important buildings in the city. Continue to **The Post Office Center** for the best examples of classical French colonial architecture in Saigon, **Notre Dame Cathedral** and **War Remnants Museum**, which formerly known as the **Museum of American War Crimes**. Lunch (by own) at local restaurant. In the afternoon, we will go to **Thien Hau Pagoda**, and **Binh Tay Market**. Come back to your hotel around 5:00 pm. **17:30 PM** Tour guide from Food Tour will pick up you at hotel for explore Saigon by night on bike. End at 22:00. Overnight in Saigon.



## Day 10

### SAIGON - MEKONG DELTA (CAI BE & CAN THO) (B, L)

Breakfast at hotel. Depart to **Cai Be**, which is about 2 hours drive from Saigon. Upon arrival, pick up at a rice factory in An Cu, hop on a boat to visit the **rice floating market**, the largest rice floating market in Mekong delta. You will get to meet and learn from rice workers. Next stop is an ancient house in Dong Hoa Hiep Hamlet then the Cai Be floating market. Leaving the market, visitors will now come to a bee farm and Hai Yen flora garden. You can learn about how honey and pollen and royal jelly are harvested then you can try the samples; next you might want to try lifting a fishing net and walking on a “monkey” bridge.

The following stop is a fruit orchard owned by a lady named Hang. You can explore the orchard and pick some fruits down to enjoy. You will later be guided to a house where you will enjoy Mekong traditional music. Then you will hop on a rowing boat to tour through a canal and arrive at Mekong Ecolodge to participate in a cooking session then enjoy lunch, then heading to Can Tho for overnight.



**Day 11 CAN THO, BACK TO SAIGON (B)**

Breakfast at hotel. Guide pick up and hop on a boat to head for **Cai Rang Floating Market** which operates from 5:00 am to early afternoon every day. This is the biggest floating market in the delta. Your boat will go through the market and weave among local barges laden with fruit and vegetables. You will learn interesting facts about a very typical lifestyle of Vietnamese people in Mekong. (\*If you think 6 am is too early, there is an option that you go to the floating market at 8 am after breakfast). Head back to your hotel to have breakfast and fresh up before check out. Back to Saigon. Overnight in Saigon.



**Day 12 SAIGON DEPARTURE (B)**

Enjoy breakfast at hotel. Free time to explore Saigon. Driver pick up at hotel and transfer to **Tan Son Nhat Airport** for fligh back home. See you next trip !



## FAM TRIP RATES (In USD per person)

**Tour Price NETT (US Dollars)** – based on **twin sharing** and excluding international flights  
(**Minimum 4 Pax**, Maximum 10 Pax)

Selected Travel Industry (Twin Share)	Non-Travel Industry (Twin Share)
<b>859 USD</b> per person	<b>1,390 USD</b> per person
<b>Extra:</b> 366 USD per pesron in Single Room	<b>Extra:</b> 790 USD per pesron in Single Room

### DOMESTIC FLIGHTS

Flights	Airfare
Vietnam Airlines HAN HUI	100 USD/ticket
Vietnam Airlines DAD SGN	98 USD/ticket

### ACCOMMODATION

City	Hotel / Train / Boat
Ha Noi	<a href="#"><u>ACOUSTIC HANOI HOTEL &amp; SPA</u></a> Deluxe Balcony
Ha Long	<a href="#"><u>SENA LUXURY BOUTIQUE CRUISE</u></a> Deluxe Balcony
Hue	<a href="#"><u>MOONLIGHT HOTEL HUE</u></a> Deluxe City View
Hoi An	<a href="#"><u>ANN RETREAT HOI AN</u></a> Deluxe
Ho Chi Minh	<a href="#"><u>HAPPY LIFE GRAND HOTEL SAIGON</u></a> Lessini Premier

<b>Can Tho</b>	<u><a href="#">TTC CAN THO HOTEL</a></u> DELUXE RIVER VIEW
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## PACKAGES INCLUSIONS

### Services included

- 1 overnight cruise on boat in Halong Bay
- Mineral water & tissue on day tours
- Entrance fees for all visits as mentioned in the itinerary
- Private air-conditioned vehicle with driver during all tours and transfers. except Hanoi – Halong – Hanoi by shuttle bus
- Experienced English-speaking guide during all tours and transfers
- Lunch, dinner as specified in the itinerary (L=Lunch, D=Dinner)
- 10 nights accommodation with daily breakfast (B=Breakfast)

### Services NOT Included

- Travel insurance
- Meals, if not specified in the itinerary
- International airfare to and from Vietnam
- Tipping for guides, drivers.
- International flights to Vietnam
- Domestic airfare HAN HUI; DAD SGN
- Vietnam Visa
- Personal expenses, such as laundry, telephone, drinks, etc.
- All other services not specified in the itinerary

## TERMS AND CONDITIONS

### 1. Free of Charge Policy

We offer **free of charge** for **1 person per company** by refunding our FAM trip cost if agent/company meets the following conditions:

- Send a successful booking with total value from 9,000 USD
- Or total values of successful bookings within one year reach 9,000 USD

**2. Deposit** of US\$ 300 to confirm your space (in which US\$ 50 is non-refundable for administrative fee). Final balance due 30 days prior to departure date.

### 3. Cancellation policy

- More than 20 days: We will refund the deposit after deducting administrative fee
- From 15 days to 20 days before departure date: charge 50% booking value.
- From 7 days to 15 days before departure date: charge 70% booking value.
- Less than 7 days before departure date or No-show: charge 100% booking value.

**4. Payment:** We accept payment via bank transfer, Western Union, Money Gram, or Credit card via online payment gateway, and only recognize the amount received in our account.

### Notes:

- A minimum of 4 participants are required for this FAM trip; otherwise, Footsteps Indochina Travel reserves the right to cancel and will refund the deposit in full. Please do not purchase air ticket until we confirm that we have reached the minimum number of participants.
- In case the number of participants is less than 4, you can still require to book the tour if agree to pay surcharge for smaller group size.
- Hotel selection, flights and itinerary is subject to change.
- We usually depart in the morning around 7:30 to 8:00 and come back to hotel around 17:00 to 18:00. Beside our stay hotels, we also have some hotel inspections. It helps you know more about different grade of accommodation for travelers in Vietnam.
- Our purpose is to provide you an overview of Vietnam tourism with firsthand experience. 10-day is quite short for a trip to go along our country thus the trip is very busy. We will try our best to give you as much information as possible so you can use for your business later.